



## British Life Science Specialists to Provide Nationwide Support for Overseas Companies Establishing UK Business Operations

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A group of specialist providers of life sciences services (including BG Healthcare, Clinical Professionals, Illingworth Research Group, Roboleo and Co. and TRAC Services), today announce an alliance, The Health Science Business Gateway (HSBG), to provide complete and comprehensive support for overseas companies which are looking to establish business operations in the UK.

The members of the HSBG already work with a number of shared clients and the new venture will see them working more closely together and with affiliated organisations to “unlock access” to the UK life science environment and help promote inward investment to the UK. It provides an initial single point of contact to access a comprehensive network of businesses for specialist advice and support in key areas such as Regulation, R&D, Market Development, Technology Assessment, NHS Access, Talent Landscape and Corporate Law.

Dr Mark Edwards, Chairman of the HSBG commented, “It can be difficult to find the correct types of “hands-on” specialist support to establish and grow in a foreign country. HSBG makes that task easier by acting as the first “National Chaperone” for the UK’s life sciences ecosystem. All its members have been brought together by a collective respect for each other’s expertise and knowledge and a shared ethos to deliver the outcomes companies seek on-time, on-target and on-budget”.

Yvette Cleland, CEO of Clinical Professionals commented, “Earlier this year, EY announced that the UK is still first for foreign direct investment (FDI) in Europe. The Department of International Trade (DIT) stated the UK attracted over 2,200 new inward investment projects in 2016/17 leading to 107,000 new roles being created. DIT has been at the forefront of 80% of these projects. With the launch today of the “Life Sciences Strategy” and as the DIT continues to drive FDI within life sciences, it is essential that we offer a complementary service that acts as a nationwide gateway for investors wishing to investigate the UK as a destination of choice for their expanding life sciences business. We must remain at the forefront of investor choice so we can continue to compete effectively on the world stage and maintain our place as a top European destination for life sciences”.

More information about HSBG can be obtained from Dr Mark Edwards via [info@hsbgateway.com](mailto:info@hsbgateway.com) or please visit [www.hsbgateway.com](http://www.hsbgateway.com).



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### About HSBG's Founding Members

BG Healthcare is an experienced Healthcare consultancy, market advisor and leading expert in business strategy and development.

Clinical Professionals is Europe's leading Life Science staffing business, including an award-winning Graduate Academy, industry analytics and knowledgeable expert recruitment.

Illingworth Research Group is a Clinical Research Organisation (CRO) providing a wide range of clinical development services including on and off-site research nursing and medical photography services to life science businesses.

Roboleo & Co is an independent consultancy delivering innovative Market Access solutions within the Pharmaceutical and Med-tech market sectors.

TRAC is an independent regulatory affairs consultancy dedicated to serving the global pharmaceutical industry.